# enel x

# Smart EV charging solutions for fleets





Enel X offers a suite of smart electric vehicle charging solutions that help fleet operators reduce operating costs while meeting sustainability goals.

Enel X is a subsidiary of Enel, an established global utility company with over \$80B in annual revenue, which has a commitment to electrify its own fleet by 2030, with over 1,500+ electric vehicles already in operation.

### Why go electric?



Cut fueling costs by as much as 70% compared to traditional fuels



Lower Scope 1 emissions and contribute to sustainability goals with zeroemission electric vehicles



Reduce maintenance costs by more than 50% across all vehicle classes



**Save up to 100%** on EV charging infrastructure by leveraging incentive program funding

## Why Enel X?



#### Complete smart charging product line

All Enel X Level 2 and fast charging stations are grid-connected and are powered by our JuiceNet IoT platform.



#### More for less

Enel X's smart EV charging solutions provide all the smart charging features needed to future-proof EV fleet investments at a market-leading price point.



#### Globally proven solutions

Enel X has deployed over 230,000 EV charging stations globally and is helping cities, utilities and corporate fleets across continents maximize the ROI of EV infrastructure investments.



#### **Energy expertise and reliability**

Enel X in North America has around 4,500 business customers, spanning more than 10,000 sites, representing approximately 4.7 GW of demand response capacity and over 70 battery storage projects.

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# Turnkey EV charging program for employee fleets







Enel X's flagship product, the JuiceBox, has dominated the smart home charging market for several years and is trusted by thousands of loyal EV drivers today. The company also offers businesses, utilities and cities a turnkey smart charging program that is designed to engage employees, while cost-effectively electrifying fleets. By partnering with Enel X, fleet operators gain access to preferred pricing, program design counsel and a network of certified installation partners.

### The Enel X Approach

Enel X is helping dozens of utilities and thousands of businesses meet varying corporate business objectives. The e-Mobility Division of Enel X has designed smart charging programs for each customer's needs within the EV value chain. Our team of domain experts provides counsel to deploy a seamless end-to-end EV infrastructure solution for fleets.

#### **Program Design**

Turnkey employee fleet program with flexibility to tailor procurement to meet custom fleet needs.

#### **Employee Engagement**

A few standard Enel X procurement options are available to engage employees and distribute JuiceBox chargers.

#### **Installation Services**

A qualified Enel X installation partner will reach out to schedule appointment and install JuiceBox at residence.

#### **Program Insights**

Monitor EV charging fleet activities and report on GHG emissions savings.\*

\* Available for utilities only

## **EV Fleet Program Benefits**



#### Offer employees the #1 smart charging solution

Enel X has ranked #1 by Navigant as the smart charging solution provider, and employees can start each day fully charged at home.



#### Streamline procurement & save costs

Leverage preferred pricing and a network of installation partners to save time and costs. Some fleets may also be eligible for EVSE utility incentives.



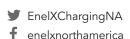
#### Contribute to sustainability goals

Reduce Scope 3 emissions with smart charging stations that control EVSE load based on renewable energy availability.



#### Report on EV charging sessions

Monitor and report on charging session statistics with an administrator dashboard for full visibility of employee fleet charging activity.







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# JuiceBox: Employee Discount Program







Fact: Over 80% of EV charging happens at home. Incentivize driving an electric car by offering employees best-in-class smart charging solutions at home through Enel X's employee discount program.

#### Increase employee satisfaction

Employees appreciate perks that help them live more sustainably and improve their lifestyle. EV driving employees save time on their commutes with access to HOV lanes.

#### Support sustainability goals

Encourage employees to drive electric and reduce Scope 3 emissions with smart charging station discounts.

### Why JuiceBox?



#### Up to 13x Faster Charge

Employees spend less time waiting for their battery to charge and more time being productive.



#### Easy to use and install

Set up and daily charging are a breeze with quick-release mount and cable management.



#### Intelligent WiFi control

Drivers can control and monitor electric charging via smartphone app, Amazon Alexa, and Google Home.



#### Eligible for Incentives and rebates

JuiceBox is eligible for utility residential rebates that can cover most, if not all of the purchase when combined with an employee discount.

## Trusted by











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